



RAMSAY HEALTH CARE

Citi

Inaugural Australian Investment Conference

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AGENDA

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1. About Ramsay Health Care
2. Recap FY 2009 results
3. Remarkable growth story
4. Operating environment - Australia and the UK
5. Strong and successful growth strategy
6. Demographic trends underpin future demand
7. Brownfields
8. Capital management
9. Outlook

- Established in 1964
- Australia's largest private hospital operator, approx. 30% market share
- More than 100 hospitals and facilities
 - 65 in Australia
 - 3 in Indonesia
 - 38 in the UK
- Annualised revenues approx. \$3.4 billion
- In top 100 Australian-listed companies:
 - market capitalisation ~ \$2.1 billion
 - Enterprise value ~ \$3.5 billion

Solid rise in Group core net profit, reflects continued strength of underlying business

- Core Net Profit After Tax up 18.9% to \$146.4 million
- Core EPS up 22.1% to 74.1 cents
- Group revenues up 20.6% to \$3.2 billion
- UK business continues to perform strongly
- Final dividend 21.5 cents fully franked, up 22.9% on the previous corresponding period, bringing the full-year dividend to 38.0 cents
- Approx. \$260 million capital raising to further strengthen balance sheet and enhance financial flexibility to pursue growth opportunities

- Australia & Indonesia:

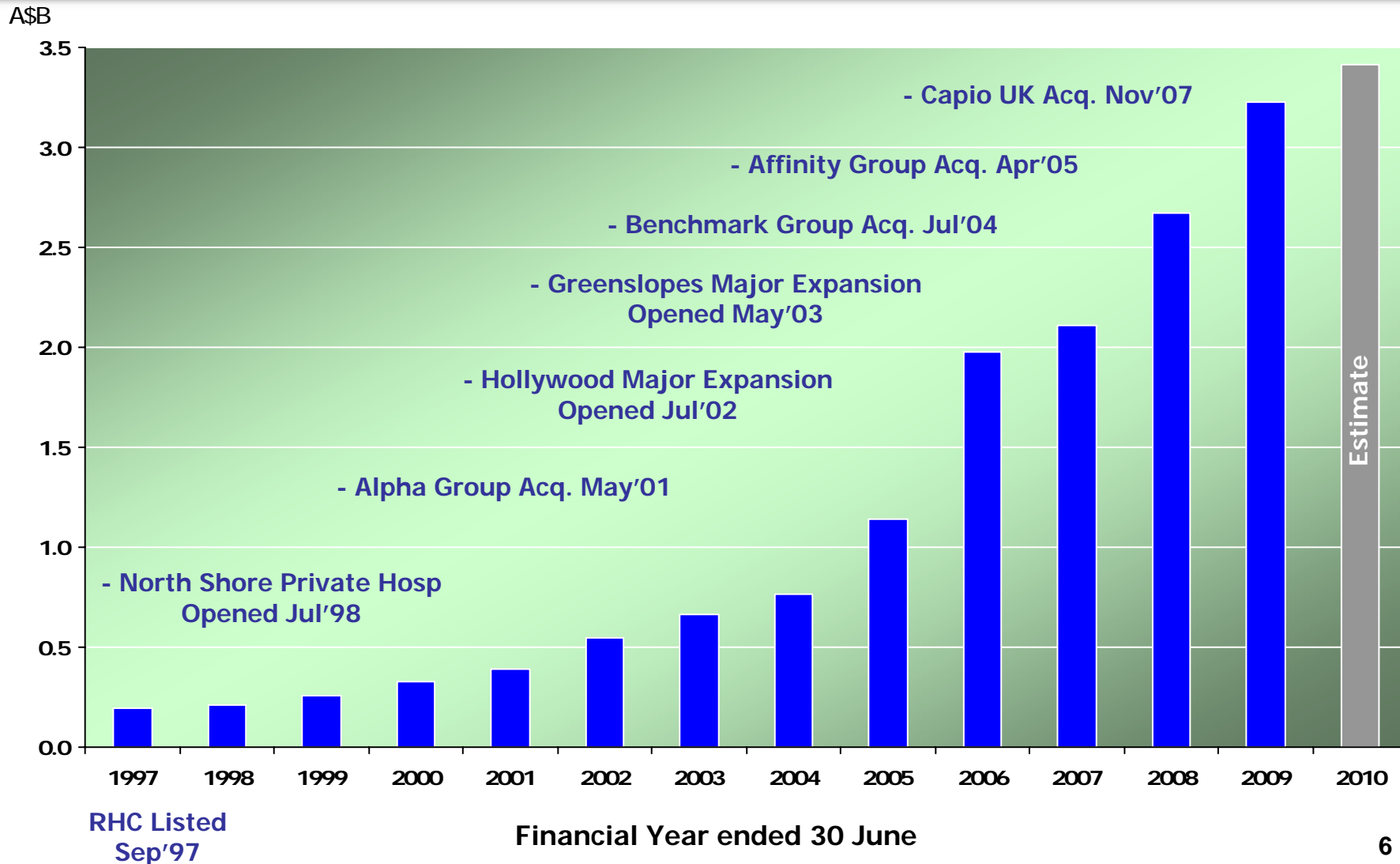
- Ramsay's historical base operations, performed strongly on all operating levels
- Revenue up 10.7% to \$2.5 billion
- Hospital admissions up 6% in Australia, up 14% in Indonesia
- Australian hospital EBITDA margins (excl. prostheses) up from 17.5% to 17.8%
- Australian funder price negotiations substantially completed for FY 2010

- United Kingdom:

- Second half running rate EBITDAR margin rose to 25.4%
- Result reflects the emerging benefits of cost restructuring
- NHS work continuing to grow in private hospitals, comprises 44% of Ramsay UK admissions, up from 25% a year ago

REVENUE GROWTH - MILESTONES

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GROWTH STRATEGY DELIVERING STRONG RESULTS

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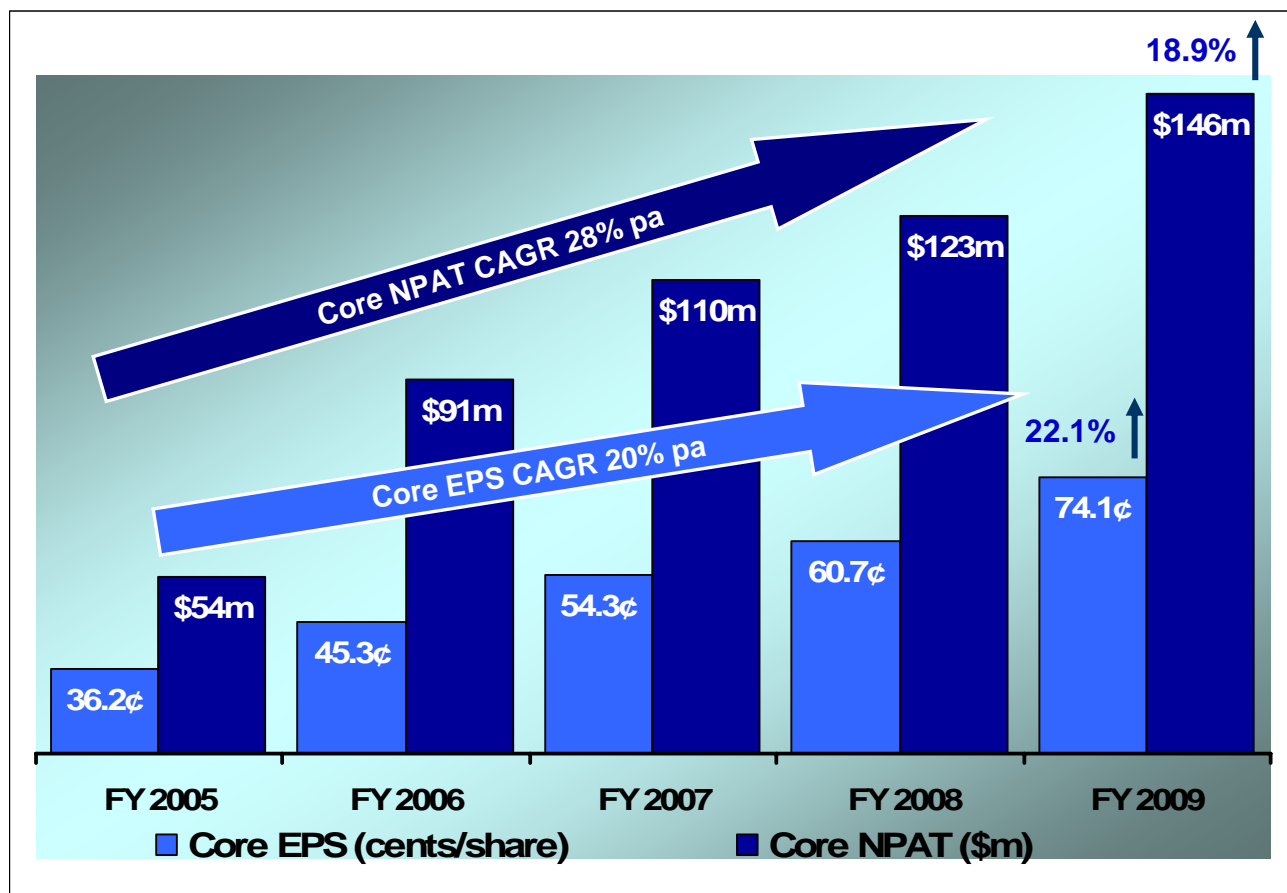


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Core EPS more than doubled over the last four years



GROWTH STRATEGY DELIVERING STRONG RETURNS

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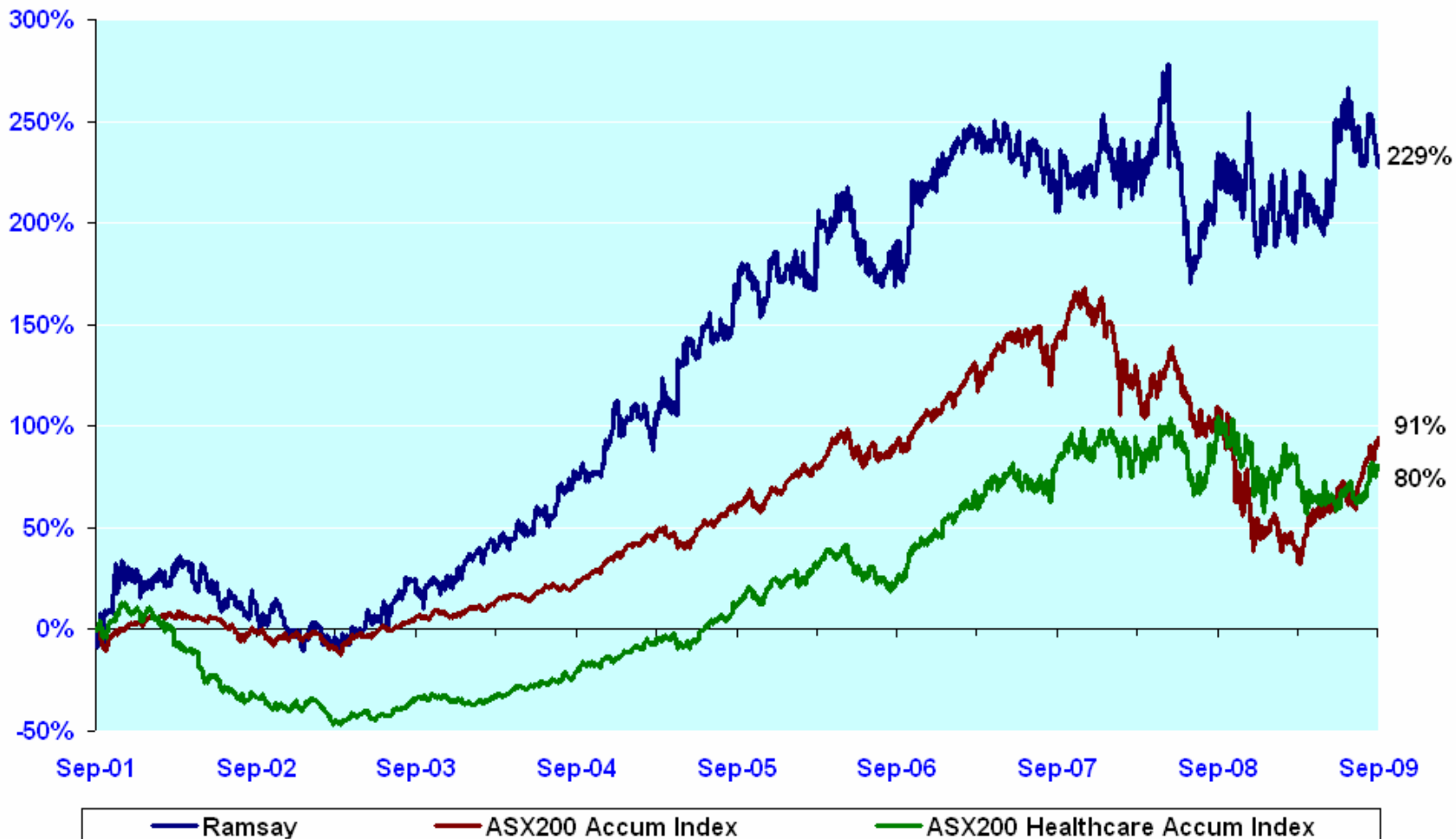


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Ramsay Total Shareholder Return



- **Balanced Health Care System**
 - High proportion of provision by private providers
 - High proportion of funding from Government
- **Private hospitals a substantial part of Australian provider base**
 - 40% of patients treated in hospital each year are treated in private hospitals
 - Private hospital admissions growing at 6.3% per annum versus 2.3% for public hospitals over last 10 years
 - If current growth continues, in 2021 private hospitals will be treating more than 50% of all hospital patients
 - In FY08, private hospitals performed 99% of the DRG's undertaken in public hospitals

- General economy
 - Stimulus package will likely limit Government spending on hospital infrastructure going forward
- Private health insurance
 - Minimal effect on membership from recent Federal Government changes to health insurance regulations
- National Health and Hospitals Reform Commission Report
 - Supports balanced system
 - Supports current level of funding from public and private sources

- Well-timed entry to radically changing market
- Choose and Book (Choice of provider)
 - Continues to be a central part of provision
- Potential NHS hospital divestments
- Blended provider pattern emerging
- General economy
 - Will have an impact on Government spending, health insurance participation
- Political
 - Both parties support competitive market for NHS services
- ISTC (“Wave 1”) contract negotiations in March 2010

Ramsay has three major drivers of growth

1. Organic growth:

- Underpinned by demographic trends
- Quality portfolio of hospitals and continual business management improvement

2. Brownfields:

- Capacity increase aimed at satisfying unmet demand
- Investing A\$580 million (net) in Australian hospitals and £28 million in Ramsay UK facilities
- Based on track record of achieving ROI of 15% approximately 3 years after opening

3. Acquisitions:

- Actively researching opportunities in Europe where better value propositions starting to emerge
- Narrowing down to a specific country
- Any acquisition must meet Ramsay's strict investment criteria and add long-term value to shareholders

GROWING DEMAND FOR HEALTH CARE – AUSTRALIA

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- Demographic trends to underpin future demand for hospital care over longer term
 - Ageing population:
 - Over 65s currently make up 13% of Australian population
 - By 2056, they will account for 25% of population
 - Growing Population:
 - Australia will add 6.9 million residents over next 20 years
 - Hospital infrastructure planning significantly below expected demand
- Technology
 - Supply side led demand growth

Ramsay is uniquely placed to increase its role in the provision of healthcare for Australians and capitalise on the inevitable growth in demand

GROWING DEMAND FOR HEALTH CARE

– UK

- Ageing population:
 - By 2033, 23 per cent of the population will be aged 65 and over compared to 18 per cent aged 16 or younger
 - The fastest population increase has been in the number of those aged 85 and over
- Growing Population:
 - UK population is rising an average 0.5 percent per year
 - Population has grown to over 61 million for the first time
 - Population projected to increase 4.4 million to 65 million by 2016
- Technology:
 - Supply side led demand growth

Ramsay is strongly positioned to continue to grow its business in the expanding publicly funded market

All Australian brownfields projects previously announced to the market progressing well

- Approximately \$300M of \$580M (net) programme spent over 3 years on 20 facilities
- \$150M spent on completed projects
- The first major project to become fully operational will be Hollywood (total net spend of \$88M) in November 2009

- Post capital raising, headroom of \$650-750 million (after allowing for funding of current brownfield commitments) over the remaining 3 years of the facilities
- Committed debt facilities of ~ \$1.9 billion in place until November 2012
- Capital raising completed September/October
~ \$260 million raised
 - Underwritten Institutional Placement ~ \$220 million
 - Share Purchase Plan raised ~ \$40 million
- Proceeds used to reduce drawn debt, strengthen balance sheet and enhance Ramsay's flexibility to pursue future growth opportunities

- Ramsay's underlying business is in excellent shape
- Strong organic growth to continue
- Earnings from pipeline of quality brownfields projects to increase
- Ramsay UK continues to grow
- Actively researching acquisition opportunities in Europe
- Capital raising further strengthens balance sheet and enhances financial flexibility to pursue growth
- Barring unforeseen circumstances, Ramsay is targeting core NPAT growth of 12%-14% for the Group for FY10



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Questions

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